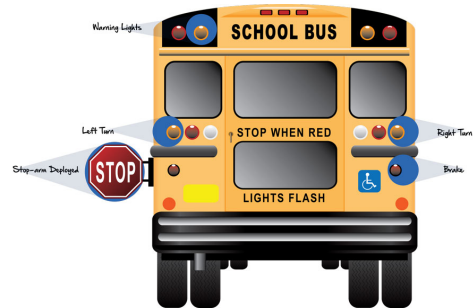




Camera Systems Sales Update #17-06



Camera Quotes

New York Bus Sales continues to provide customers options for their fleets. Our options continue to expand as technology evolves. One of the most recent options is the camera system. Moving from the initial “CAM BOX” with tapes to VHS, SIM Cards, Thumb Drives and now even wireless downloads. That one black box has evolved into numerous cameras, including the “STOP ARM” camera which has aided in decreasing those motorists passing stopped school buses.

ALL of our Service Updates can be found on the [New York Bus Sales website](#)
Or at the [New York Head Mechanic website](#)

We take pride in the cutting edge options offered on the Blue Bird and Microbird school buses. Those added options which are advancing at lightning rates, such as camera systems, are difficult for us to keep up with and provide our customers with accurate and real-time updates to all the systems available. Because we want to provide the most optimum products for our customers, we have chosen to have customers communicate directly with the camera companies. This will allow our customers to get the most current information on new product which would be best suited for their operation. Each of the companies have chosen to install the cameras and we addressed the issue by letting them know that we will be directly using quotes they provide our customers when we are doing vehicle quotes. We have listed several of the systems we currently use or have used previously and realize there are many more out there. Should you decide to use a system not listed, please just get an installed quote and we will gladly add it to your vehicle quote.

AngelTrax Digital Mobile Video, Inc.

Ray Fair

Northeastern Sales Manager

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Famtec, Inc./247 Security, Inc.

Tom Giglio

Director of Operations

Office (607) 334-3963 Cell (607) 336-4590

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Dean August

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GATEKEEPER Simple Video Management Solutions

Dave Dymont

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Pro-Vision Video Systems, Inc.

Steve Wagasky

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