



STAUBLI PROPANE FUEL FILL RECEPTACLE SALES UPDATE #16-04PP



AVAILABLE WITH YOUR NEXT PROPANE BUS PURCHASE

Option #40246-10 offers a “Staubli” Euro Style propane receptacle for fueling of the unit. This offers your drivers a more conventional “Gasoline” fueling method.

UPDATE – 4/4/2016

Below is a short video showing the simplicity of the Euro style nozzle and the benefits it brings to an operator.

<https://www.youtube.com/watch?v=sY0BMq8-OYE&feature=youtube>

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QUESTIONS & ANSWERS

QUICK-CONNECT NOZZLE INCENTIVE PROGRAM

New quick-connect nozzles make propane autogas refueling easier than ever. As a marketer, you can take advantage of this incentive to cover a portion of the expenses in converting fleets to the new technology.

- 1 PULL IN.
 - 2 REFUEL.
 - 3 GET GOING.
-
- IT JUST CLICKS.



WHAT MAKES QUICK-CONNECT NOZZLES BETTER THAN OLDER EQUIPMENT?

Quick-connect nozzles for propane autogas fueling operations are safer and easier to use, and they release fewer emissions than older equipment, making them better for the environment.

MY FLEET CUSTOMERS SEEM SATISFIED WITH THE EQUIPMENT THEY USE. WHY SHOULD I UPGRADE THE NOZZLES AND CONNECTORS?

If they like the equipment they're using now, they will love the new equipment. Quick-connect nozzles make filling up with propane autogas just like their experience with gasoline or diesel. The quick-connect nozzles:

- May be used one-handed.
- May not require protective eyewear or gloves.
- Can't be cross-threaded.
- Release fewer emissions per connection.

What's more, propane marketers who have switched their bi-fuel customers to the quick-connect nozzles have seen an immediate increase in propane autogas use.

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WHAT QUALIFIES AS A QUICK-CONNECT NOZZLE?

The EN 13760 tank-side connector and the corresponding hose-end connector on a dispenser.

WHO IS ELIGIBLE FOR THE INCENTIVE?

Incentives are available to propane retailers who upgrade existing equipment used by propane autogas fleet customers. New propane autogas refueling sites are not eligible.

WHAT DOES THE INCENTIVE PAY FOR? WHAT ARE THE LIMITATIONS?

- \$50 per tank-side connector replaced.
- \$500 per hose-end connector replaced.
- Limit 25 tank-side connectors and two hose-end connectors per fleet.
- Limit \$40,000 per propane company per year.

HOW CAN I APPLY FOR THE INCENTIVE?

Apply online at propanecouncil.org/quick-connect-incentive.

Be sure to include all required documentation.

HOW CAN I CHECK THE STATUS OF MY APPLICATION?

Get in touch with PERC at autogasincentive@propane.com or 202-452-8975.

WHAT ARE THE RULES?

1. Applicants must complete the application on propanecouncil.org/quick-connect-incentive.
2. Applicants must include a photograph of the installed hose-end connector and each installed tank-side connector. Applicants with more than five tank-side connectors may simply submit a sampling of photographs.
3. Itemized invoice(s) or purchase order(s) must be included with the application as proof of purchase.
4. The Council will review all applications and distribute funds upon receipt of all program application requirements.
5. The Council reserves a seven-day window to answer to any application questions. All complete applications will be processed within that seven-day window.
6. Propane retailer applicants are required to provide the name of the fleet, number of vehicles, number of stations, and/or if at shared fleet station, number of fleets/vehicles served, and number of stations adopting new propane autogas refueling technology.
7. In addition to the incentive, all applicants will receive new propane autogas logo decals to use in branding stations and vehicles.
8. If applications exceed available funding, PERC reserves the right to allocate funds based on criteria selected by PERC.

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